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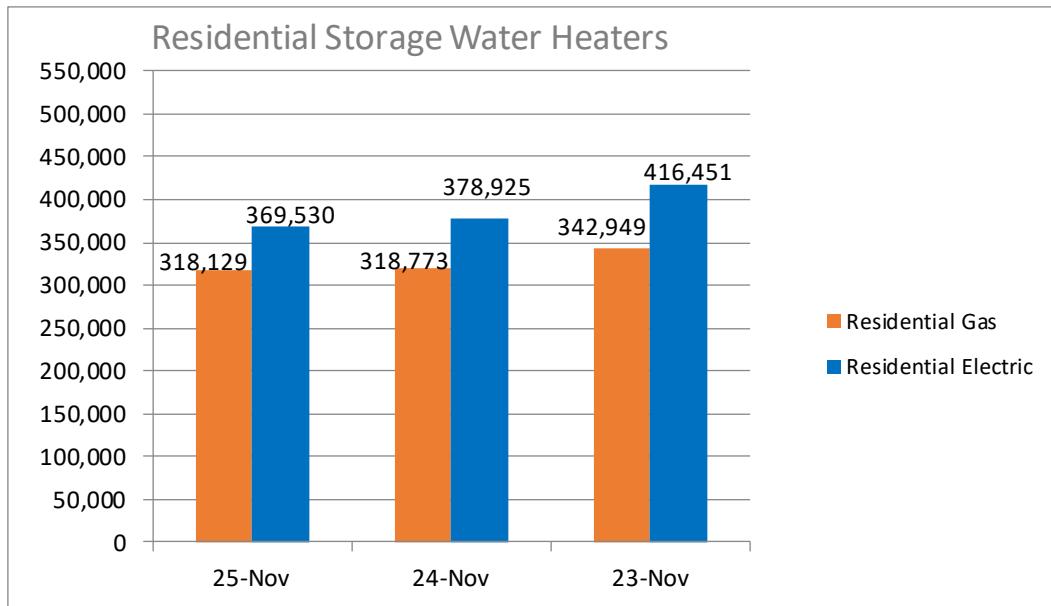
Public data is available in Excel format [here](#).

Please see our FAQs [here](#).

AHRI Releases November 2025 U.S. Heating and Cooling Equipment Shipment Data

Residential Storage Water Heaters

U.S. shipments of residential gas storage water heaters for November 2025 decreased -0.2 percent, to 318,129 units, compared to 318,773 units shipped in November 2024. Residential electric storage water heater shipments decreased -2.5 percent in November 2025 to 369,530 units, compared to 378,925 units shipped in November 2024.

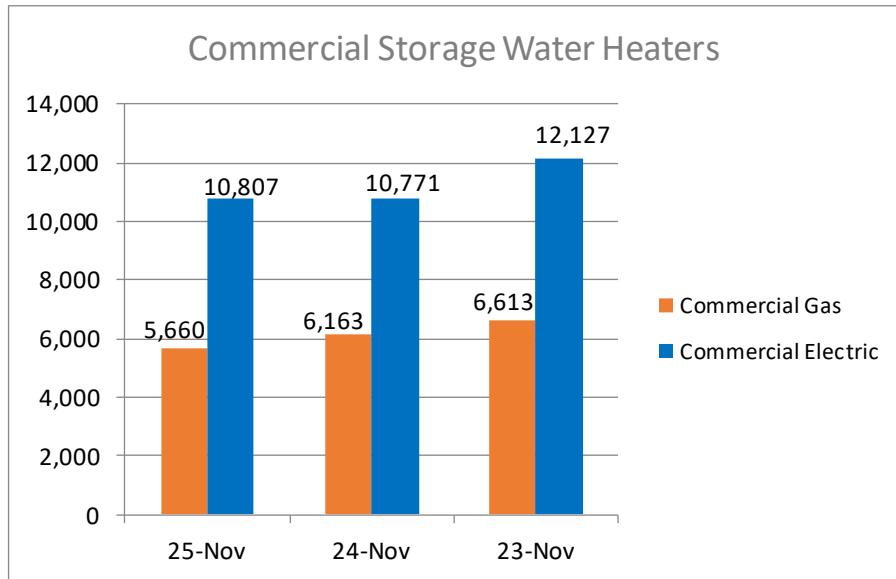


Year-to-date U.S. shipments of residential gas storage water heaters increased +0.2 percent, to 3,833,557, compared to 3,826,273 shipped during that same period in 2024. Residential electric storage water heater shipments decreased -2.0 percent year-to-date, to 4,565,974 units, compared to 4,661,489 shipped during the same period in 2024.

Year-to-Date	Nov 25 YTD	Nov 24 YTD	% CHG. (From 2024-2025)	Nov 23 YTD
Residential Storage Gas	3,833,557	3,826,273	+0.2	3,928,809
Residential Storage Electric	4,565,974	4,661,489	-2.0	4,481,495

Commercial Storage Water Heaters

Commercial gas storage water heater shipments decreased -8.2 percent in November 2025, to 5,660 units, compared to 6,163 units shipped in November 2024. Commercial electric storage water heater shipments increased +0.3 percent in November 2025, to 10,807, compared to 10,771 units shipped in November 2024.

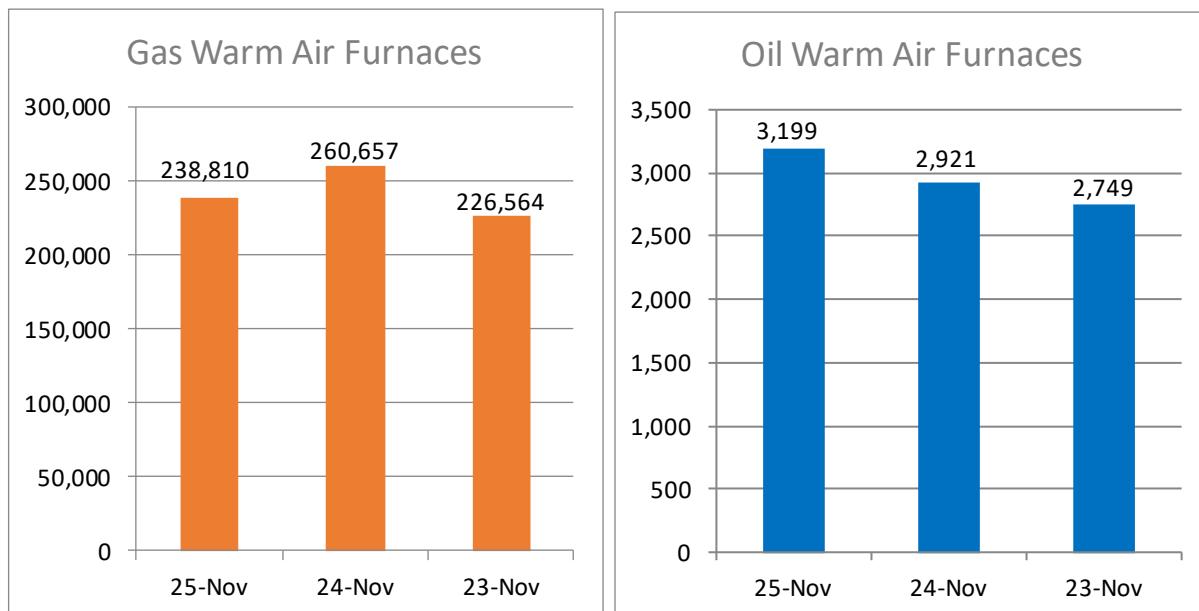


Year-to-date U.S. shipments of commercial gas storage water heaters increased +3.1 percent, to 79,050 units, compared to 76,677 units shipped during the same period in 2024. Year-to-date commercial electric storage water heater shipments increased +6.6 percent, to 149,637 units, compared to 140,315 units shipped during the same period in 2024.

Year-to-Date				
	Nov 25 YTD	Nov 24 YTD	% CHG. (From 2024-2025)	Nov 23 YTD
Commercial Storage Gas	79,050	76,677	+3.1	79,753
Commercial Storage Electric	149,637	140,315	+6.6	134,550

Warm Air Furnaces

U.S. shipments of gas warm air furnaces for November 2025 decreased -8.4 percent, to 238,810 units, compared to 260,657 units shipped in November 2024. Oil warm air furnace shipments increased +9.5 percent, to 3,199 units in November 2025, compared to 2,921 units shipped in November 2024.



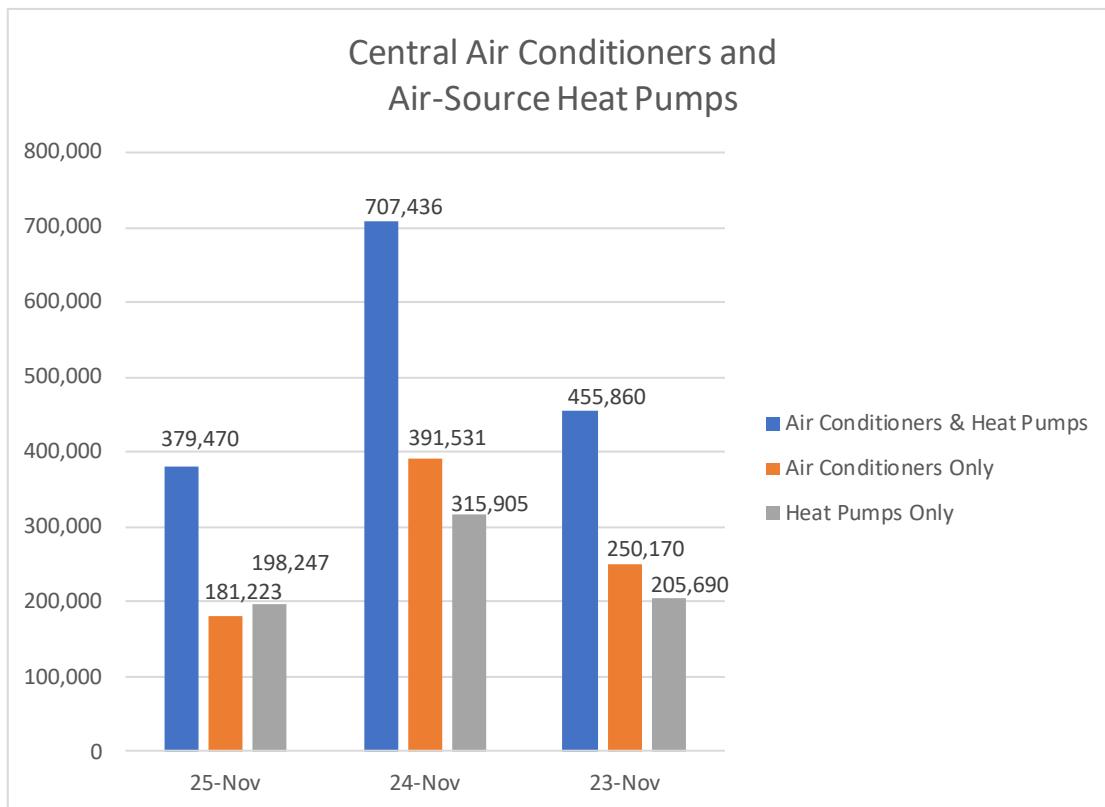
Year-to-date U.S. shipments of gas warm air furnaces increased +4.4 percent, to 2,980,361 units, compared to 2,853,618 units shipped during the same period in 2024. Year-to-date U.S. shipments of oil warm air furnaces

increased +6.6 percent, to 28,741 units, compared to 26,949 units shipped during the same period in 2024.

Year-to-Date				
	Nov 25 YTD	Nov 24 YTD	% CHG. (From 2024-2025)	Nov 23 YTD
Gas Warm Air Furnaces	2,980,361	2,853,618	+4.4	2,756,793
Oil Warm Air Furnaces	28,741	26,949	+6.6	19,922

Central Air Conditioners and Air-Source Heat Pumps

U.S. shipments of central air conditioners and air-source heat pumps totaled 379,470 units in November 2025, decreased -46.4 percent compared to 707,436 units shipped in November 2024. U.S. shipments of air conditioners decreased -53.7 percent, to 181,223 units, compared to 391,531 units shipped in November 2024. U.S. shipments of air-source heat pumps decreased -37.2 percent, to 198,247 units, compared to 315,905 shipped in November 2024.



Year-to-date combined shipments of central air conditioners and air-source heat pumps decreased -19.9 percent, to 7,341,285, compared to 9,162,444 units shipped during the same period in 2024. Year-to-date shipments of central air conditioners decreased -25.6 percent, to 3,916,218 units, compared to 5,265,430 units shipped during the same period in 2024. The year-to-date total for heat pump shipments decreased -12.1 percent, to 3,425,067, compared to 3,897,014 units shipped during the same period in 2024.

Year-to-Date				
	Nov 25 YTD	Nov 24 YTD	% CHG. (From 2024-2025)	Nov 23 YTD
Air Conditioners & Heat Pumps Combined Total	7,341,285	9,162,444	-19.9	8,221,085
Air Conditioners Only	3,916,218	5,265,430	-25.6	4,801,500
Heat Pumps Only	3,425,067	3,897,014	-12.1	3,419,585

U.S. Manufacturers' Shipments of Central Air Conditioners and Air-Source Heat Pumps

Size Description (000) BTUH	Month			YTD		
	2025 Total	% Change from 2024	2023 Total	Size Description (000) BTUH	2025 Total	% Change from 2024
Under 16.5	23,563	-23.6	17,508	Under 16.5	370,796	+0.5
16.5-21.9	38,957	-58.0	53,441	16.5-21.9	653,414	-40.5
22-26.9	68,326	-60.1	88,186	22-26.9	1,449,447	-26.9
27-32.9	55,332	-46.7	68,023	27-32.9	1,063,003	-24.8
33-38.9	77,766	-42.1	87,938	33-38.9	1,536,830	-13.8
39-43.9	25,190	-34.2	31,625	39-43.9	535,086	-10.7
44-53.9	40,414	-34.9	44,378	44-53.9	802,159	-10.6
54-64.9	31,447	-38.3	38,243	54-64.9	677,007	-6.5
65-96.9	6,107	-25.6	9,735	65-96.9	85,340	-14.0
97-134.9	4,953	-20.4	7,170	97-134.9	67,912	-19.0
135-184.9	3,553	-17.6	4,901	135-184.9	48,876	-11.6
185-249.9	1,679	-6.1	1,799	185-249.9	23,871	-4.0
250-319.9	1,028	-22.6	1,620	250-319.9	14,209	-20.7
320-379.9	369	+24.2	339	320-379.9	3,565	-11.7
380-539.9	249	-15.0	332	380-539.9	3,452	-17.3
540-639.9	203	-12.9	301	540-639.9	2,742	-15.2
640-799.9	129	+19.4	90	640 & Over	1,194	-18.1
800.0-899.9	53	+12.8	57	800.0-899.9	473	-21.2
900.0-999.9	55	+5.8	47	900.0-999.9	818	+3.2
1,000.0-1,199.9	34	+13.3	39	1,000.0-1,199.9	356	-21.9
1,200.0 & Over	63	-40.0	88	1,200.0 & Over	735	-28.2
TOTAL	379,470	-46.4	455,860	TOTAL	7,341,285	-19.9
						8,221,085

Notes and FAQs

Industry data is aggregated from the information supplied by AHRI member companies that participate in the Statistics Program and can be subject to revision. Published year-to-date data is inclusive of all revisions. No other AHRI data (e.g., by state or region) is available to the public other than that published. AHRI does not conduct any market forecasting and is not qualified to discuss market trends. BTUHs of 64.9 and below are for residential units; 65.0 and above for commercial.

For previous monthly shipment releases and historical data, please see <http://www.ahrinet.org/statistics>.

1. How do my colleagues subscribe to the report?

Go to <http://www.ahrinet.org/statistics> and click on Subscribe.

2. What is considered a shipment?

A shipment is defined as when a unit transfers ownership; a consignment is not a transfer of ownership.

3. Does this data represent shipments to the United States only or are shipments outside of the United States included?

This data represents shipments to customers that are sold within the fifty United States and District of Columbia, whether produced domestically or imported.

4. Do you provide U.S. data by state?

No, that data is not available publicly.

5. Is historical data available in Excel?

No, reports are only available in the format of their original release.

6. Is data available in a different format?

The only format available is provided on the website.

7. Does the December YTD data equal a full calendar year?

Yes, it does.

8. Can I purchase additional industry data from AHRI?

No, AHRI statistical data is not for sale.

9. Does AHRI provide information for academic research purposes?

No, AHRI is not authorized by our members to provide information other than what is listed on our website.

10. How much of the industry does the data represent?

Although we cannot get into specifics about how much of the industry the data represents, in general, AHRI is one of the largest trade associations in the nation, representing more than 300 heating, water heating, ventilation, air conditioning and commercial refrigeration manufacturers within the global HVACR industry. AHRI's 300+ member companies account for more than 90 percent of the residential and commercial air conditioning, space heating, water heating, and commercial refrigeration equipment manufactured and sold in North America.

11. Where can I find the definitions for the products included in this report?

Download product definitions for monthly shipment reports [here](#).

12. I am using your website's data in an article. How do I secure your permission to use this data?

Any information posted on our website does not require permission to use. While we do not have a required citation format, in articles we ask that you state you received this information from AHRI.

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About AHRI

The Air-Conditioning, Heating, and Refrigeration Institute (AHRI) is the trade association representing manufacturers of air conditioning, heating, and commercial refrigeration, and water heating equipment. An internationally recognized advocate for the industry, AHRI develops standards for and certifies the performance of many of these products. AHRI's 300+ member companies manufacture quality, efficient, and innovative residential and commercial air conditioning, space heating, water heating, and commercial refrigeration equipment and components for sale in North America and around the world.